

# R&D Partnership Opportunities

Northwest Aerospace Defense Symposium

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UW  
SEATTLE

**46,081**

UW  
BOTHELL

**5,735**



UW  
TACOMA

**5,003**

EDUCATIONAL  
OUTREACH

**50,000+**

**UW serves more students than any other Northwest institution**  
Fall 2016 enrollment figures for campuses

# A World Leader in Research & Education

## Scope & Scale

16 Colleges & Schools  
180 majors  
530 degree options  
56,819 students  
>4300 Faculty

## Financial Support

\$6.9B budget  
\$1.3B for research



## Scientific Publications

# 6 in the World  
# 1 among US Publics  
NTU Rankings, 2016

**On Campus**

## Talent

15,992 degrees granted  
>6000 in STEM fields

## Innovation

15 startup companies  
467 patent applications  
81 issued patents



## Economic Impact

\$12.5B per year

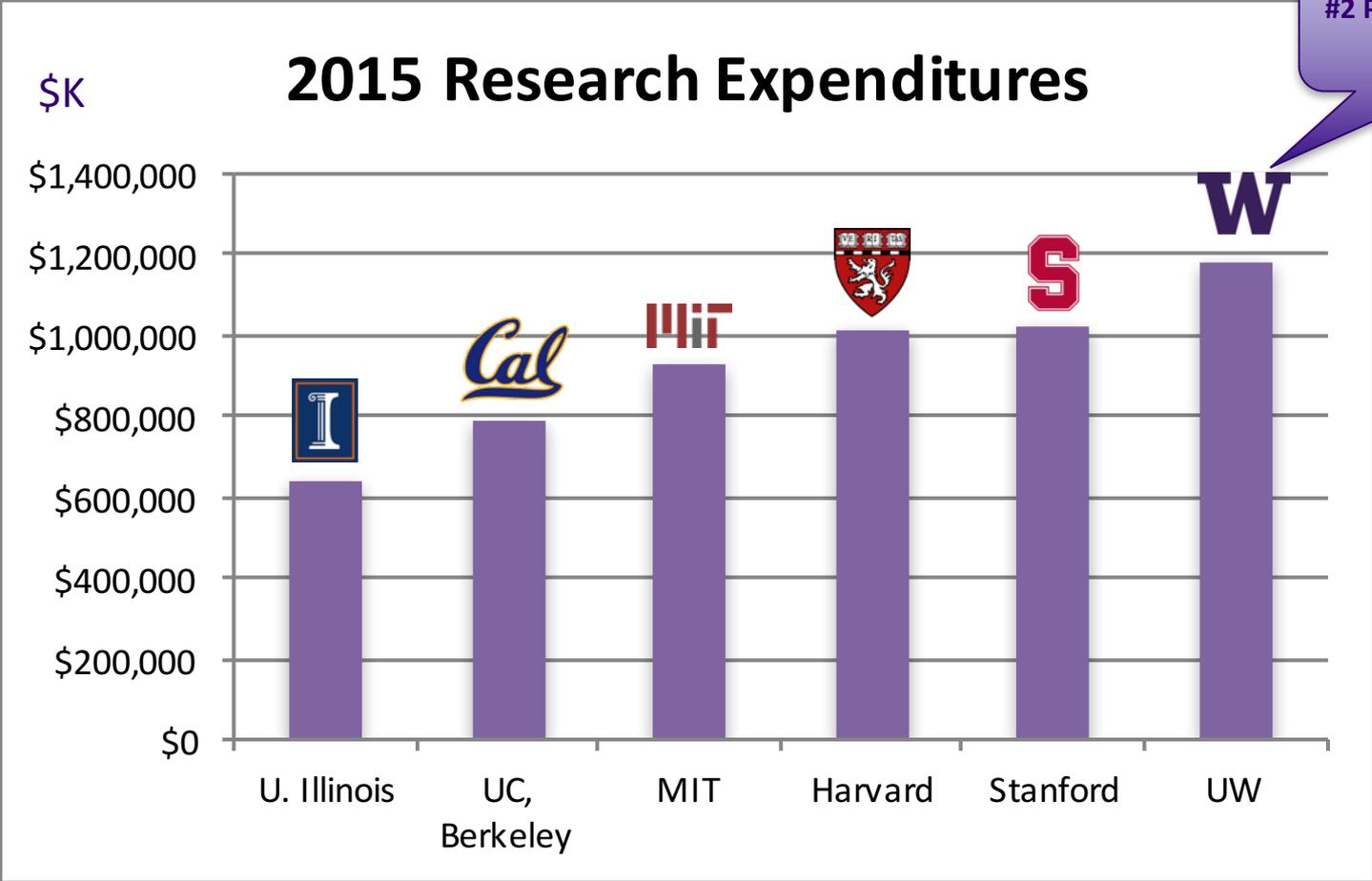
**Regional Impact**

**Ranked #1 most innovative public university  
by Reuters**

UNIVERSITY of WASHINGTON

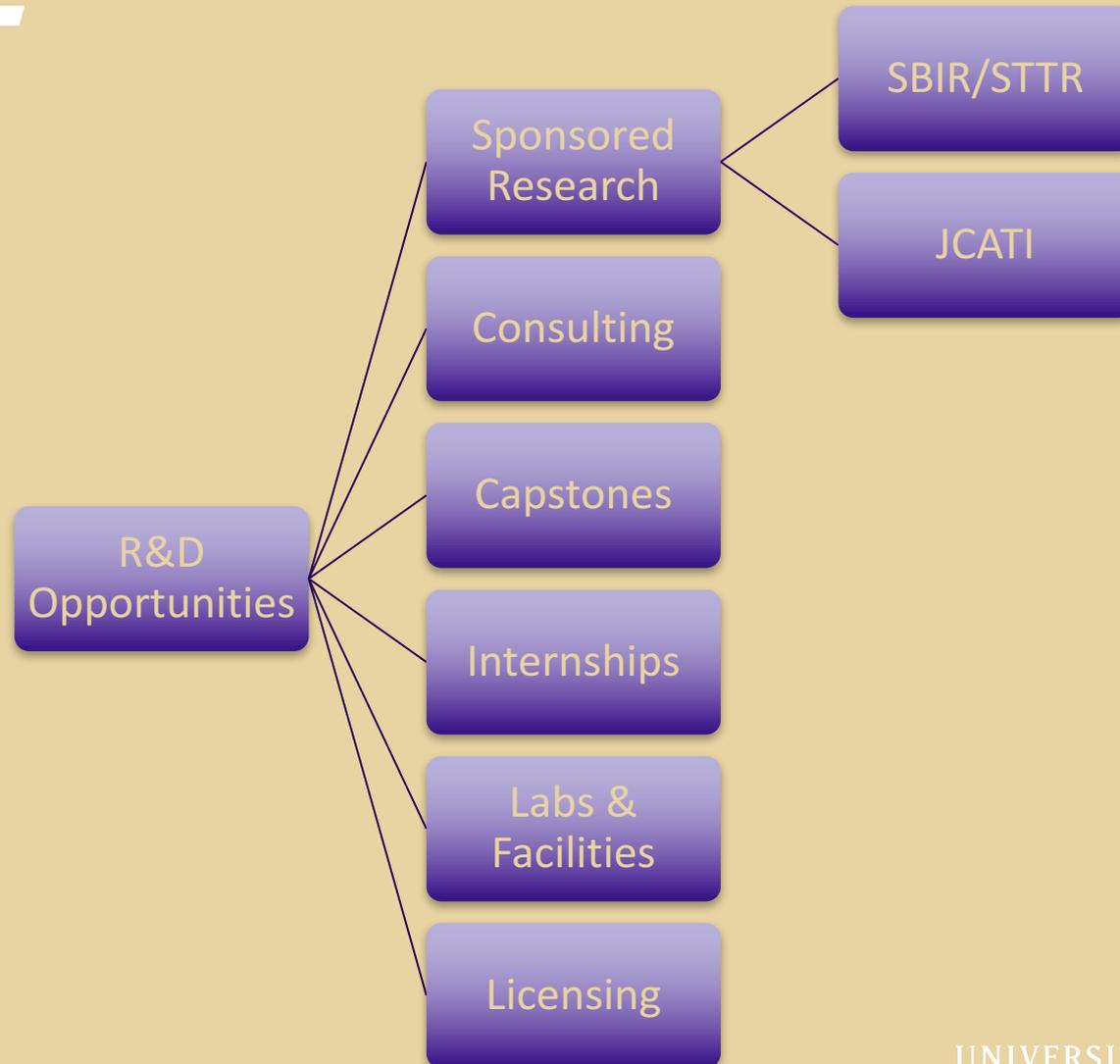
# Research Expenditures – Top Schools

#3 Nationally  
#2 Public Univ. Fed. \$



Source: NSF, Natl. Center for Science & Eng. Statistics  
<https://ncesdata.nsf.gov/profiles/site?method=rankingBySource&ds=herd>

# R&D Engagement Opportunities



# Sponsored Research Projects

## Customized research project with UW Faculty

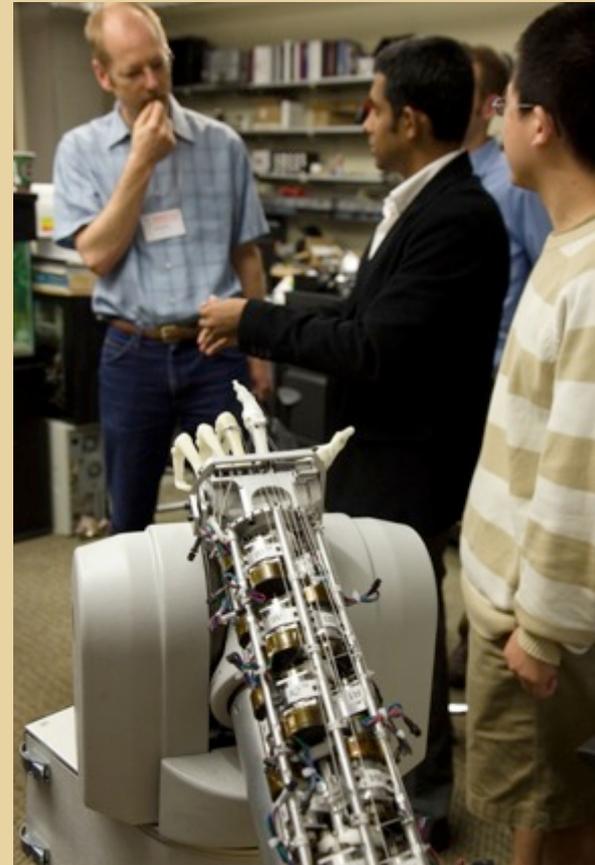
- Project defined jointly with company
- UW Corporate Relations team can connect your company with UW experts

## Sponsor can license project IP

- New pre-packaged IP program

## Cost depends upon project scope

- Costs start at about \$80K per year
- Small businesses can fund with SBIR/STTR



# Federal Grants: SBIR/STTR

## Small Business Innovation Research

- 11 federal agencies
- PI is from company
- University can do up to 33% of work (Phase 1); 50% (Phase 2)

## Small Business Technology Transfer

- 5 federal agencies
- PI is from company OR university
- Small business MUST do at least 40% of work
- University MUST do at least 30% of work



# Federal Grants: SBIR/STTR

## Eligibility

- <500 employees
- >50% US owned
- US-based

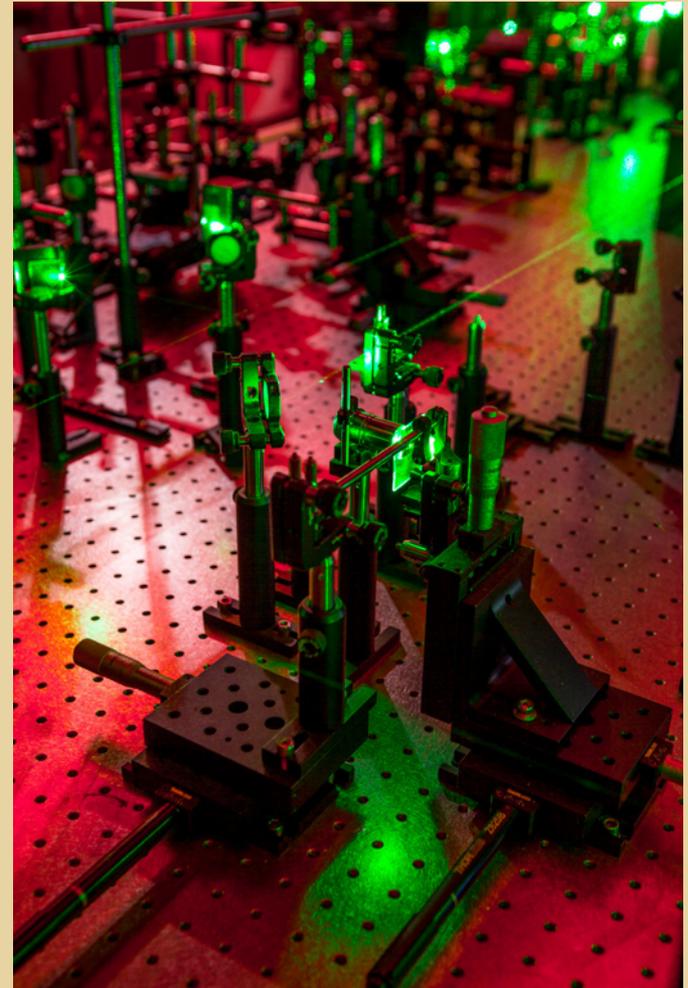
## Phases

- Phase 1: Up to \$150K, 6-12 months
- Phase 2: Up to \$1M, up to 2 years
- Phase 3: Commercialization

## Calls for Proposals

- Ongoing; frequency varies by agency

More Info: [www.sbir.gov](http://www.sbir.gov)



# JCATI

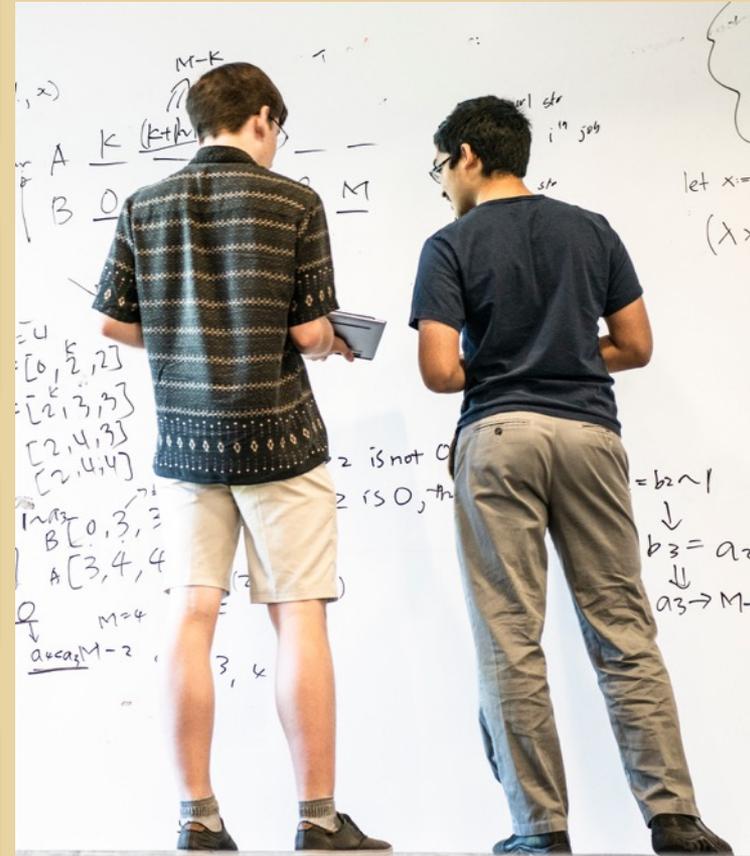
## Joint Center for Aerospace Technology Innovation

Washington State funded program to encourage university-industry research partnerships in aerospace.

Faculty partner with a company on an industrially relevant project.

Awards are \$50-100K; about 8 awards per year at UW. Company must provide in-kind support.

For more info: [www.jcati.org](http://www.jcati.org)

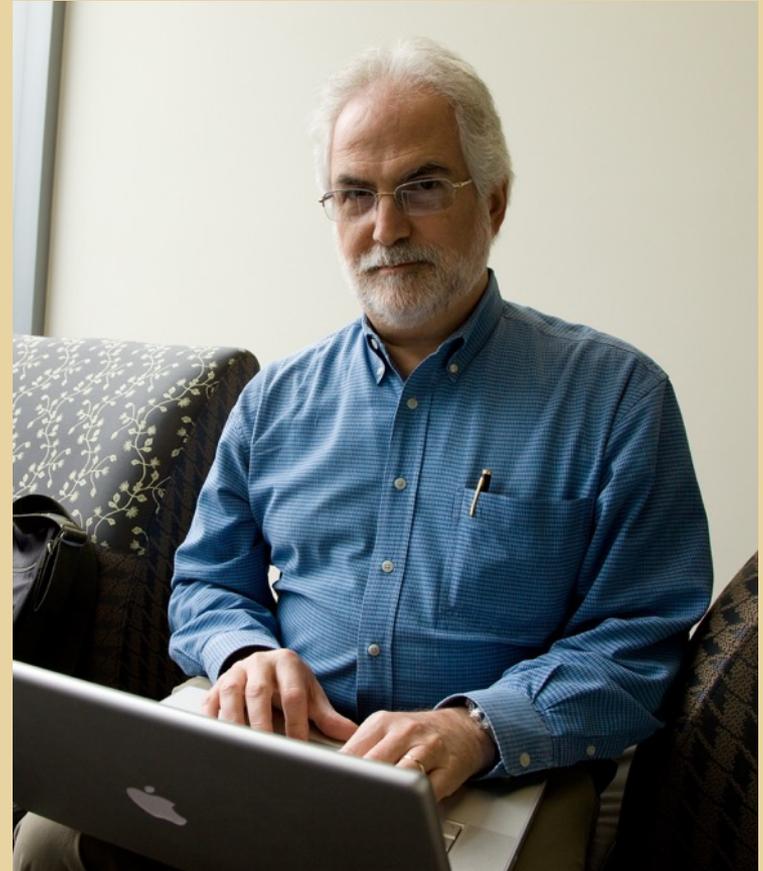


# Faculty Consulting

Engage a UW expert to help with your challenging projects

Great way for small & large companies to leverage UW expertise

*De minimis* use of UW facilities, employees, materials or equipment



# Industry Capstone Projects

Integrated design project for seniors in engineering majors.

Companies sponsor student teams to tackle real-world problems.

- Cost is \$10K and includes non-exclusive license to project IP

Company provides mentor to advise team and keep them on track

Great opportunity to evaluate talent and get extra bandwidth for challenging problems



# Engineering Internship Program

Companies hire students for 1, 2, or 3 quarters

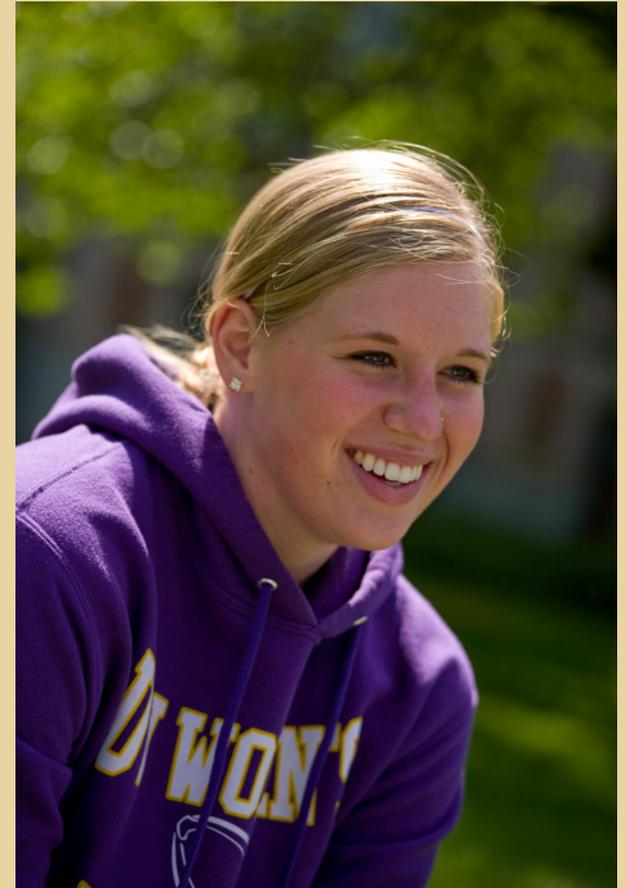
Great way to recruit, evaluate talent

Best positions on [LuckyJobs website](#)

Provide valuable real-world experience for students

- 66% of graduating students have done internships

Career Center @ Engineering



# User Facilities - Engineering

Specialized labs & facilities that are available on a fee basis

## Kirsten Wind Tunnel

- Subsonic wind tunnel

## Environmental Health Lab

- Chemical hazard identification, monitoring and analysis

## Molecular Analysis Facility

- Access to advanced tools: SEM, TEM, AFM, XRDWNF



# Licensing

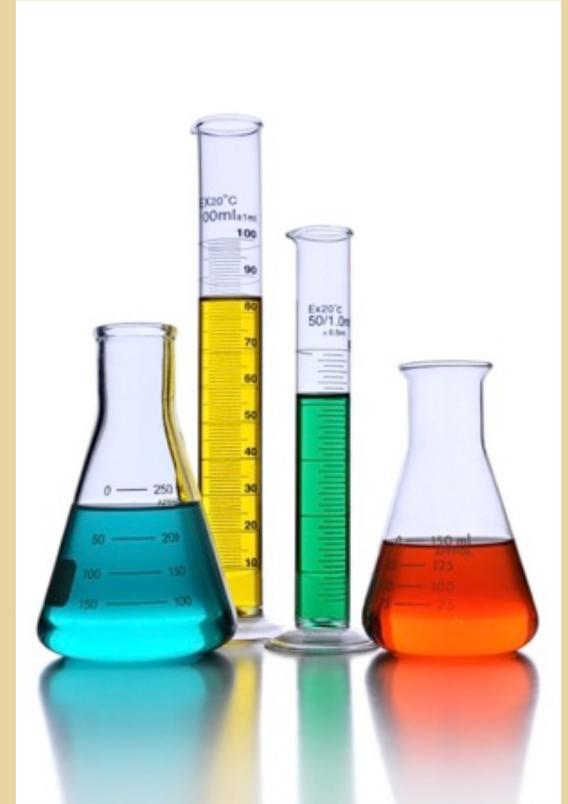
Principal means for universities to commercialize technology

UW is a leader in technology transfer

Online, searchable database of available technologies

Express licensing for software & tools

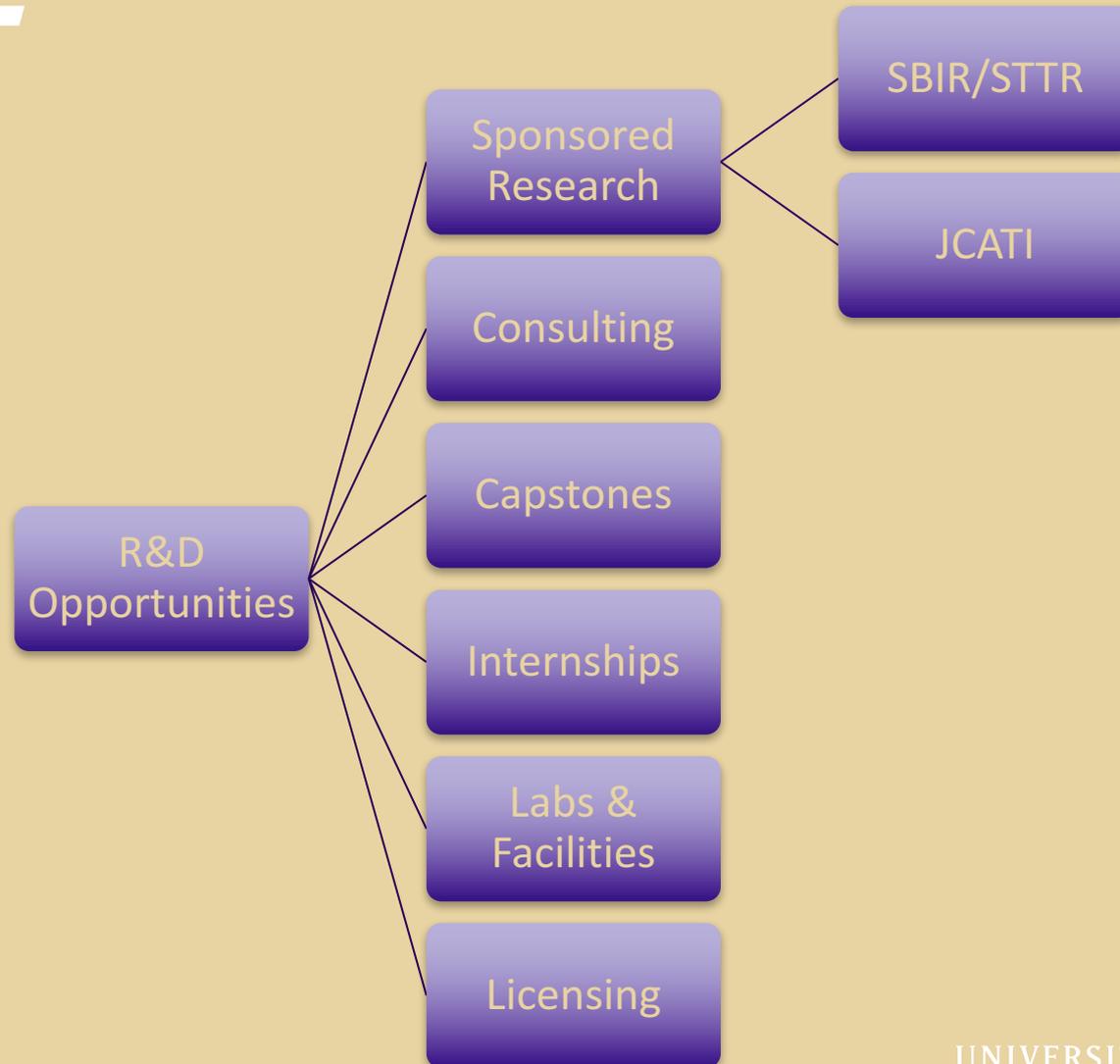
Our Technology Managers can help your company explore UW technologies



#19<sup>th</sup> globally in granted utility patents  
#7 in US for tech transfer

Licensing data is for FY12

# R&D Engagement Opportunities



# Contact Us

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# Questions?



UNIVERSITY *of* WASHINGTON

